



March 12, 2026

**2026 MODEL YEAR
EMPOWERMENT PURCHASE PROGRAM OFFICIAL RULES**

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|------------------------------|---|
| Program Name | 2026 Model Year – Empowerment Purchase Program 37ATF (“Program”) |
| Program Period: | 2026 Model Year Factory Orders |
| Eligible Vehicles: | 2026 Model Year Chrysler, Dodge, Ram, FIAT, Jeep and Alfa Romeo vehicles listed on attached Schedule A |
| Ineligible Vehicles: | Durango SRT Hellcat, Ram 1500 RHO, Wrangler 392; also see vehicles identified under Ineligible Vehicles/Programs heading below |
| Type of Sale: | Fleet commercial sales (Type 3, 5, or 8). Refer to the Incentive Rules Manual (“Gold Book”) for a definition of a fleet customer and qualifying the type of sale. |
| Customer Eligibility: | Eligible fleet commercial customers in possession of a FCA US LLC (“FCA US”) Registered Fleet Account Number (FAN) (“Eligible Customers”) |
| Program Allowances: | See attached Schedule A |

GENERAL PROGRAM STATEMENT

This Program is intended to encourage the use of FCA US products by Eligible Customers engaged in commercial fleet leasing activities. If the Eligible Customer and Dealer meet the requirements of these Program Rules, the Eligible Customer is entitled to the available Program incentive. Unless otherwise indicated, fleet incentives are intended for the benefit of Eligible Customers, with Fleet Account Numbers designated as FAN1 (Sale Type 3 or 8) or FAN2 (Sale Type 5).

FMC and DEALER REQUIREMENTS

By claiming this Program, FMC and Dealer agree to:

- Pass all incentives earned under this Program to the Eligible Customers in the form of capitalized cost reduction.
- Retain all documentation to validate that the incentive passed through to the Eligible Customer (FAN 2) and provide all such documentation to FCA US upon request.
- Retain complete lists of vehicle identification numbers (VINs) and all Eligible Vehicles claiming this Program and provide all such documentation to FCA US upon request.
- Provide the Eligible Customer’s FCA US Fleet Account Number (FAN) with the applicable FCA US Commercial Area Manager (CAM), prior to either placing the vehicle order and obtain a FCA Fleet VIP agreement for the Eligible Customer. If an Eligible Customer does not have a FAN, please create one at www.stellantisfleet.com.

If the FMC or Dealer will be accepting payments on the Eligible Customer’s behalf, the Eligible Customer must have a FAN and provide a “Letter of Assignment.” Each Letter of Assignment must be retained by the FMC and Dealer and emailed to: flcenter@stellantis.com

INELIGIBLE VEHICLES / PROGRAMS

The following vehicles are not eligible for this Program:

1. Any unit claiming FCA’s Fleet Purchase Program.
2. Any unit claiming retail incentives.



3. Vehicles ordered Retail Sold.
4. Vehicles sold or leased to an end-user without a FAN.
5. Vehicles sold or leased to tax exempt and/or state, local, or federal government agencies.
6. Vehicles sold or leased to public utilities with bid concessions.
7. Vehicles exported outside of the U.S.
8. Vehicles sold or leased as Daily Rental GDP (37ATR) vehicles.
9. Vehicles sold or leased as Daily Rental vehicles and claiming Daily Rent A Car (DRAC) Purchase Program (37ATD) incentives, or Long Term Daily Rental (37ATV) incentives.
10. Dealer Courtesy Transportation Program (CTP) vehicles.
11. Vehicles sold with a school bus conversion or uplift package.
12. Vehicles used as demonstrators (including CTP vehicles), employee vehicles, promotional vehicles, or any other type of vehicles used by a dealership or its affiliated leasing or rental company.
13. SmartLease or equivalent sub vented lease or purchase financing transactions.
14. Driveability/AutoMobility Program (38CR31/38CS31/38CT31) vehicles.

WARRANTY

Eligible Vehicles will receive the “Fleet Only” powertrain warranty so long as vehicle is reported sold in FCA’s NVDR system as a Type 3 or 5.

PROGRAM COMPATIBILITY

Compatible Programs:

- Courtesy Delivery Incentive Program – FLTT4
- Distant Delivery Incentive Program – 37ATG

PAYMENT

- FCA US will make monthly EFT payments directly to Eligible Customer or Designated Payee FAN upon proper NVDR of vehicle, provided:
 - Eligible FAN is supplied to the applicable FCA CAM,
 - Assignment Letter is on file at FCA US Fleet HQ, and
 - No other fleet or retail incentives have been claimed.
- FCA US reserves the right to assess and make any adjustments to any non-qualified previously paid incentives or payments.

MODEL YEAR PRICE PROTECTION

This program will only include price protection for the 2026 Model Year at the price on the date the order is received by FCA US unless a price increase is instituted by FCA US due to necessary equipment changes, optional equipment made standard, or any design changes to the vehicle. These changes will not be price protected. In the event FCA US incurs price increases due to inflation or raw material costs which result in an increase in the vehicle price anytime during the 2026 Model Year (even after your order is submitted), FCA US may notify you and the parties may renegotiate the price for any unscheduled orders. If you do not approve of the price increase, you will have the right to cancel any unscheduled order.

PRODUCTION & AVAILABILITY OF VEHICLES

The parties acknowledge and agree that the production and availability of vehicles are subject to various factors beyond the control of FCA US, including but not limited to supply chain disruptions, labor shortages, regulatory changes, and unforeseen circumstances. Consequently, FCA US does not guarantee the production or availability of any specific vehicle model or quantity within a specified timeframe. FCA US shall not be liable for any delays, shortages, or inability to deliver vehicles as anticipated. Fleet Operator agrees to accept these risks and waives any claims against FCA US arising from such production and availability issues.



NVDR SALES REPORTING

A Fleet New Vehicle Delivery Report (NVDR) must be completed and accurately transmitted through DealerCONNECT or FCA US Direct Order Transfer (CDOT) process, utilizing the Eligible Customer's correct Fleet Account Number(s) (FAN), Sale Type (3 or 5) and Program Code 37ATF. Failure to properly code and report fleet sales for more than 60 days will result in a charge back of credits and incentives, including but not limited to, Program incentives and invoice credits, relating to no charge options or cash payments. All Program vehicle sales must be reported by December 31, 2028, to be eligible for payment under this Program.

IN-SERVICE RETENTION PERIOD AND REGISTRATION

All eligible vehicles must be registered to and retained in service by the Eligible Customer for a minimum of 12 months or 12,000 miles. The Eligible Customer is required to register and title all eligible vehicles in its name. Vehicles are to remain in the United States for the 12-month minimum in-service retention period. Vehicles sold to Independent Leasing Companies (ILC's) are eligible for the Fleet Purchase Program, if (1) the ILC and the end-user have a Fleet Account Number (FAN); (2) the ILC retains title for a minimum of 12 months and (3) the ILC sells or transfers a title to a financial institution for financing purposes only.

AUDIT AND VERIFICATION OF RECORDS

FCA US maintains the right to verify reported purchases, leases, and retention periods by examination of the Dealer's and Eligible Customer's business records, and Dealer shall inform Eligible Customers of the requirements of the Program. By participating and receiving such credits and/or cash payments under this Program, the Dealer and Eligible Customer agree to retain all necessary business records to support such credits and/or cash payments for at least two years following the date of any credits and/or cash payments and grants to FCA US the right to audit such business records and charge back unsupported and improper credits or payments. All invoice credits and/or cash payments made under this Program are conditional. If, upon audit, FCA US determines that the Dealer and/or Eligible Customer has not fully complied with all of the terms and conditions of this Program, FCA US will charge back any and all credits or payments made to the Dealer on behalf of the Eligible Customer directly. The Dealer and/or Eligible Customer will be notified by FCA US credit department of the amount due FCA US. Payment is due within 30 days of receipt, and in the event, payment is not timely received, without prejudice to any other right or remedy of FCA US, FCA US may set off or recoup any liability it may owe to Dealer and/or Eligible Customer (including without limitation any incentives, credits or other payments) against any liability for which FCA US determines Dealer and/or Eligible Customer is liable to FCA US. Dealer and/or Eligible Customer may also be disqualified from future participation in FCA US fleet programs. FCA US reserves the right to determine eligibility, fulfillment, and resolve any questions or disputes arising under the Program or subsequent audits. By making application under the Program, participants thereby agree to accept FCA US decisions, which shall be final. FCA US in its sole discretion and without notice reserves the right to cancel, amend, or modify this Program.

Dealer and Eligible Customer will comply with all applicable federal, state, local and foreign laws, rules and regulations, relating to their participation in this Program, including but not limited to, the Federal Motor Vehicle Safety Act, 49 U.S.C. 301 et. seq., and all Federal Motor Vehicle Safety Standards. Dealer and Eligible Customer acknowledge and agree that federal law prohibits the delivery of any new motor vehicle or motor vehicle equipment that contains a defect related to motor vehicle safety or a noncompliance with a federal motor vehicle safety standard, or an open emissions recall. Therefore, to comply with federal law, the Dealer must repair any and all such new vehicles prior to sale.

This Program may be amended or terminated at any time by FCA US LLC with a 30-day written notice. Vehicle orders placed with FCA US and/or FCA US brand dealership purchase orders signed within stated program date parameters, or prior to and including any such termination date, will be considered eligible under this Program.



**2026 Model Year
Commercial Empowerment Incentive Matrix**

Schedule A

Updated 3/12/2026

| BRAND | INCENTIVE |
|--|------------------|
| DODGE | |
| Durango GT AWD (excludes SRT Hellcat)* | \$2,000 |
| Durango GT RWD (excludes SRT Hellcat)* | \$1,000 |
| Charger ICE | \$0 |
| Charger EV | \$0 |
| ALFA ROMEO | |
| Giulia | \$3,500 |
| Stelvio | \$3,500 |
| CHRYSLER | |
| Voyager | \$2,250 |
| Pacifica | \$3,000 |
| Pacifica PHEV | \$0 |
| JEEP | |
| Compass (excluding Latitude) | \$500 |
| Wrangler** (incl. RHD) | \$1,500 |
| Wrangler 4XE | \$0 |
| Gladiator (excluding Sport) | \$2,500 |
| Cherokee | \$0 |
| Grand Cherokee | \$0 |
| Grand Cherokee 4XE | \$0 |
| Grand Cherokee Summit | \$2,500 |
| Grand Cherokee Limited 4x4 | \$500 |
| Grand Wagoneer | \$3,500 |
| Wagoneer S | \$0 |
| RAM | |
| ProMaster Van (ICE) | \$7,000 |
| RAM (1500 Pickup) 3.0L & 3.6L (6 Cylinders Only) | |
| 1500 (DT) Quad Cab (excluding Big Horn 4x2 & Tradesman 4x2 & 4x4) | \$6,000 |
| 1500 (DT) Quad Cab Big Horn 4x2 | \$5,000 |
| 1500 (DT) Quad Cab Tradesman 4x2 | \$1,000 |
| 1500 (DT) Quad Cab Tradesman 4x4 | \$3,000 |
| 1500 (DT) Crew Cab *** | \$6,500 |
| 1500 (DT) Tradesman Crew Cab 4X2 & 4x4 | \$5,000 |
| RAM (1500 Pickup) 5.7L - LD Crew Hemi 4x4 Only (8 Cylinders Only) | |
| 1500 (DT) Crew Cab Tradesman 4x4 | \$5,000 |
| 1500 (DT) Crew Cab Big Horn 4x4, Laramie 4x4, Rebel 4x4, Limited 4x4 | \$6,500 |
| RAM (HD & CC) | |
| 2500 Pickup (excluding Reg Cab Tradesman) | \$6,500 |
| 2500 Tradesman Reg Cab 4X4 | \$5,500 |
| 2500 Tradesman Reg Cab 4X2 | \$4,750 |
| 3500 Pickup (Excluding Reg Cab & Crew Cab Tradesman) | \$6,500 |
| 3500 Tradesmand Crew Cab 4X2 & 4X4 | \$6,000 |
| 3500 Tradesman Reg Cab 4X4 | \$5,000 |
| 3500 Tradesman Reg Cab 4X2 | \$3,500 |
| 3500 Cab Chassis | \$3,500 |
| 4500/5500 Cab Chassis | \$4,000 |

*2026MY Dodge Durango SRT Hellcat Excluded (Paid \$0)

** 2026MY Jeep Wrangler 392 (Paid \$0)

***2026MY Ram 1500 Crew Cab RHO Excluded (Paid \$0)

Please see Official Program Rules for details.